EXHIBIT A - SERVICES PACKAGE DESCRIPTIONS

(V2. 2025 APAC)

This exhibit is attached to and forms an integral part of the Agreement between Customer and Botify and is intended to describe the Services Packages available from Botify. The specific Services subscribed by Customer will be documented in the Order Form signed between the parties. Customer acknowledges that it has read, understood, and retained a copy of this exhibit and agrees to be bound by it.

Features Key:

• = available to Botifyers but are **view-only** for customers.

:Botify: = Botifyer access only

= not included in this package

= included in this package

| Botify Analytics | Essential | Accelerate | Growth (Mid- Market Self- Service) | Pro | Growth (Mid- Market 2024) | Enterprise |
|---|----------------------|----------------------|--|----------------------|------------------------------------|----------------------|
| SiteCrawler | • | • | • | • | • | • |
| Max recurring crawl | 2x/month | 2x/month | 2x/month | 1x/week JS Option | 1x/week JS Option | 1x/day JS Option |
| Monthly crawled pages | Up to 10M | Up to 2M | Up to 2M | Up to 20M | Up to 20M | Up to 50M |
| JavaScript activated | X | • | • | Option | Option | Option |
| Crawl with dedicated IP | X | X | X | On-demand | On-demand | On-demand |
| Max HTML Extracts | 5 | 5 | 5 | 10 | 10 | 15 |
| Ad-hoc crawler for test project | • | • | • | • | • | • |
| LogAnalyzer | • | • | • | • | • | • |
| Number of search engines for log analysis | 1 | 1 | 1 | 2 | 2 | 3 |
| Number of AI engines | All major Al engines | All major Al engines | All major Al engines | All major Al engines | All major Al engines | All major Al engines |

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(Botify Analytics – continued)

| RealKeywords | • | • | • | • | • | • | | |
|--|---|---|---|--|--|--|--|--|
| Max number of GSC properties | 1 | 1 | 1 | Up to 10 | Up to 10 | Up to 50 | | |
| SEO Engagement Analytics visits KPI | • | • | • | • | • | • | | |
| Organic visit and conversion data | Google Analytics | Google Analytics | Google Analytics | 1 from GA 360, GA4, Adobe Analytics, or Piano Analytics | 1 from GA 360, GA4, Adobe Analytics, or Piano Analytics | 1 from GA 360, GA, 4, Adobe Analytics, or Piano Analytics | | |
| Custom file import on revenue | • | • | • | • | • | • | | |
| Semrush integration (requires additional subscription) | • | • | • | • | • | • | | |
| Google Ads Integration (through GA4) | • | • | • | • | • | • | | |
| Engagement Analytics | • | • | • | • | • | • | | |
| Engagement Analytics Integrations | 1 from GA4, Adobe Analytics, or Piano Analytics | 1 from GA4, Adobe Analytics, or Piano Analytics | 1 from GA,4, Adobe Analytics, or Piano Analytics | | |
| Custom file import on revenue | • | • | • | • | • | • | | |
| | | | | | | | | |
| Botify Intelligence | Essential | Accelerate | Growth (Mid- Market Self- Service) | Pro | Growth (Mid-Market 2024) | Enterprise | | |
| ActionBoard | ② | • | • | • | • | • | | |
| SEO Audit & Recommendations | • | • | • | • | • | • | | |
| AlertPanel | X | • | • | • | • | • | | |
| Daily Alerts | X | • | • | 0 | 0 | • | | |
| (Botify Intelligence – continued) | | | | | | | | |

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| Custom Alerts | X | • | • | • | • | • | | | | |
|---|-----------------------------------|-------------------------------------|---|----------------------------------|---------------------------------------|----------------------------------|--|--|--|--|
| Daily pages monitored (with JS problem detection) | X | Up to 10K | Up to 10K | Up to 100K | Up to 100K | Up to 250K | | | | |
| | | | | | | | | | | |
| Botify Activation | Essential | Accelerate | Growth (Mid- Market Self- Service) | Pro | Growth (Mid-Market 2024) | Enterprise | | | | |
| SpeedWorkers | X | X | X | OPTION | OPTION | OPTION | | | | |
| Search engines | X | X | X | Google, Bing, Naver, Yandex | Google, Bing, Naver, Yandex | Google, Bing, Naver, Yandex | | | | |
| Al engines | X | X | X | All supported (Bing required) | All supported (Bing required) | All supported (Bing required) | | | | |
| PageWorkers | OPTION | • | • | OPTION | OPTION | OPTION | | | | |
| SmartLink | OPTION | • | OPTION | OPTION | OPTION | OPTION | | | | |
| SmartContent | • | • | • | • | • | • | | | | |
| Generate meta content (titles & descriptions) | Up to 250K URLs/year | Up to 250K URLs/year | Up to 250K URLs/year | Up to 450K URLs/year | Up to 250K URLs/year | Up to 1M URLs/year | | | | |
| SmartIndex | X | • | • | • | • | • | | | | |
| Sitemaps | X | Self-hosted or Botify hosting | Self-hosted or Botify hosting | Self-hosted or Botify hosting | Self-hosted or Botify hosting | Self-hosted or Botify hosting | | | | |
| IndexNow | X | Up to daily crawl volumes | Up to daily crawl volumes | Up to daily crawl volumes | Up to daily crawl volumes | Up to daily crawl volumes | | | | |
| Push to Bing | X | Up to 10,000 pages / day | Up to 10,000 pages / day | Up to 10,000 pages / day | Up to 10,000 pages / day | Up to daily crawl volumes | | | | |
| | | | | | | | | | | |
| Assist | • | X | • | • | • | • | | | | |
| GenAI-Powered Chat Bot | with fair-use threshold TBD | :Botify: | with fair-use threshold TBD | with fair-use threshold TBD | • | with fair-use threshold TBD | | | | |
| CustomReports | • | • | • | • | • | • | | | | |

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| Export types | Download via interface | Download via interface | Download via interface | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage or databases (Big Query, SnowFlake) |
|---|---------------------------|------------------------|---------------------------|---|---|---|
| Cross-domain dashboard (Looker Studio) | OPTION | • | • | • | • | (customization possible) |

Organic Visit and Conversion Data

| Attribute | Essential | Accelerate | Growth (Mid- Market Self- Serve) | Pro | Growth (Mid-Market 2024) | Enterprise |
|--------------------|------------------|---------------------|---|-----------------------------------|--------------------------------------|---|
| Analytics provider | Google Analytics | Google Analytics | Google Analytics | GA, GA 360, or Adobe Analytics | GA, GA 360, or Adobe Analytics | GA, GA 360, or Adobe Analytics |

Account Level

| SSO/SAML | X | X | X | X | X | ON DEMAND |
|------------------------------------|--------|---|---|---|---|--------------|
| Enterprise cross-domain dashboards | OPTION | • | • | • | • | • |
| Service Level Agreement | • | • | • | • | • | CUSTOM |

Enterprise Dashboards are custom-made in Looker or Google Sheets.

Exports and APIs

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| Feature | Essential | Accelerate | Growth (Mid- Market Self-Serve) | Pro | Growth (Mid-Market 2024) | Enterprise |
|---|------------------------------|---|---|---|---|--|
| Manual Exports | • | • | • | • | • | • |
| Automated Export | X | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports to cloud storage or databases (BigQuery, Snowflake) |
| API | • | • | • | • | • | • |
| Exports & API Credits (based on crawl fair- use) | Up to 60M | Up to 60M | Up to 60M | Up to 120M | Up to 120M | Up to 300M |
| Export types | Download via interface | Download via interface | Download via interface | Automated exports on storage | Automated exports to cloud storage (S3, Google Cloud Storage) | Automated exports direct to database |

Any data export in the platform or through the API is counted towards the credits. In most use cases*, 1 credit = 1 row exported (as many columns as needed with dimensions and metrics).

| Annual Exports & API credits | Essential | | Growth (Mid-Market Self-Serve) | Pro | Enterprise |
|---------------------------------|-----------|--------|--|--------|------------|
| < 1m visits | 30m | 30m | 30m | 60m | 120m |
| 1m < visits< 5m | 45m | 45m | 45m | 90m | 180m |
| 5m < visits< 20m | 60m | 60m | 60m | 120m | 300m |
| >20m visits | CUSTOM | CUSTOM | CUSTOM | CUSTOM | CUSTOM |

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There is one exception to this rule, when the customer hits a dimension from the linkgraph: 1 row = 0.1 credits (linkgraph = any metric or dimension whose name starts with linkgraph.*). Example: outlinks_internal.graph.* or outlinks_external.graph.*

Credits don't carry over from one period to another (if the customer had a 1-year agreement, the credits must be used in that year and won't be carried over)

Customers can only buy packages to add credits to their initial envelope.

API Credit Packages

| 50 million |
|-------------|
| 100 million |
| 250 million |
| 500 million |

Data Retention

| Data Retention | Essential | Accelerate | Growth (Mid-Market Self-Serve) | Pro | Enterprise |
|-------------------------|---|---|---|---|---|
| Crawl/Trended report | 24 months - (Last 5 crawls + largest crawl of every month after this) | 24 months - (Last 5 crawls + largest crawl of every month after this) | 24 months - (Last 5 crawls + largest crawl of every month after this) | 24 months - (Last 10 crawls + largest crawl of every month after this) | 24 months - (Last 20 crawls + largest crawl of every month after this) |
| Full RAW HTML | 1 month | 1 month | 1 month | 3 months | 6 months |
| Log Data | 13 months | 13 months | 13 months | 24 months | 36 months |
| Keyword Data | 36 months | 36 months | 36 months | 48 months | 72 months |
| Engagement Analytics | 36 months | 36 months | 36 months | 48 months | 72 months |
| Adhoc Crawl Data | 3 months Max / Crawl | 3 months Max / Crawl | 3 months Max / Crawl | 3 months Max / Crawl | 3 months Max / Crawl |

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Crawl Fair Use Policy

Our goal is to give SEO teams the most complete picture of their website as possible. These packages should be enough for most websites to be crawled entirely. For most websites, it's more important to have a full crawl than to have smaller crawls more regularly.

| SEO Threshold | Essential | Accelerate | Growth (Mid-Market Self-Serve) | Pro | Enterprise |
|--------------------------|------------------|------------------|---------------------------------------|------------------|----------------|
| < 1 m visits | Up to 5M | Up to 5M | Up to 5M | Up to 10M | Up to 20M |
| Between 1m and 5m visits | Up to 7.5M | Up to 7.5M | Up to 7.5M | Up to 15M | Up to 30M |
| Between 5 and 20m visits | Up to 10M | Up to 10M | Up to 10M | Up to 20M | Up to 50M |
| > 20m visits | CUSTOM | CUSTOM | CUSTOM | CUSTOM | CUSTOM |
| SmartContent | Up to 250K pages | Up to 250K pages | Up to 250K pages | Up to 450K pages | Up to 1M pages |

Professional Services

These services aim to ensure proper onboarding, training, technical support, and ongoing alignment with your business objectives while using Botify.

1. Onboarding Services

Onboarding is included to facilitate the initial setup and adoption of Botify products. This includes setup, integrations and training:

- Kick-Off Meeting: A dedicated session to establish objectives, timelines, and responsibilities.
- Platform Setup: Assistance with configuring the platform according to your specific requirements.
- Data Integrations: Support for integration of third-party data, Google Analytics, Google Search Console, and bot logs
- **Training sessions**: Six trainings sessions based on information gathered during the kick-off to orient new users in the platform (excluding Accelerate package).

2. Additional or New User Training

Reasonable requests for additional or new user training will be accommodated upon request.

The training requests will be evaluated based on scope. Requests exceeding standard levels of service may incur additional charges, which will be communicated and agreed upon in advance.

3. Strategic Alignment Meetings

Periodic meetings with your account team to align with your evolving business goals, provide guidance and recommendations on leveraging the platform to achieve optimal outcomes, offer insights and best practices for maximizing value from the platform.

4. Botify Academy: Unlimited access to Botify's e-learning platform which provides access to self-paced learning modules and certifications.

5. Technical Support

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Technical support is available 24 hours per day on weekdays (excluding public holidays) to address platform-related queries and address any issues users may encounter. Support requests can be submitted via the Botify application or by submitting an email to help@botify.com.

6. Exclusions

The following activities are not included in Professional Services unless explicitly agreed upon and may incur additional charges:

- Development of custom features or modules.
- Integration with non-standard or unsupported systems.
- Definition of an SEO strategy

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